Yutong Bus

--Yutong For You

Zhengzhou Yutong Bus Co. LTD.
Part.01 General description of Yutong

Part.02 Cooperation with Ministry Of Transport And Communications Of The Republic Of Macedonia (JSP-SKOPJE)
Brief introduction of Yutong

- Global largest complete bus manufacturer
- World largest bus manufacture base
Brief introduction of Yutong

Yutong, as the leader of China bus industry

The sales amount breaks through 19.2 billion RMB (2.4 billion Euro).

- The production and sales volumes of large and medium-sized buses reach to 46688 in 2011 to secure the No. 1 position in China with the market share as high as 25%.
- Its overseas market has covered six strategic areas in the world.
In the Global Bus Industry, Yutong has replaced Daimler as the world's largest bus builder in terms of sales volume of large and medium-sized buses.

Sources: 2011 Annual reports, China Bus Statistics
Honors & Awards

The most valuable brand in China’s bus industry

BAAV Bus Builder of the Year Worldwide 2012 in Kortrijk Fair last Oct

First “Certificate for Exemption from Inspection of Import & Export Commodities” in Auto Industry in China
Delivery of Yutong bus

Till now, Yutong has delivered different kinds of buses (over 30,000 units) to all over the world, including: Middle East
Delivery of Yutong bus

South America
Delivery of Yutong

Africa

Russia
Delivery of Yutong bus

The most important Delivery--Europe market
HOW CAN A CHINESE BUS MANUFACTURER GET THIS ACHIEVEMENT?
State-level R&D Centre was established in 2004 which are focusing on innovating of:

- Engine compartment heat management
- Fuel efficiency
- Ergonomics
- Noise
- Drivability
- Interior noise
- Maneuverability
- Vibration
- Air-conditioning
- Demonstration of strength
Demonstration of strength

Simulation Test on Whole Vehicle under Intensified Real Road condition

Left: Collected Real Road Chart

Right: BMW and Yutong in Test
(World-only vibration test stand for buses)
We cooperate with world-class partners to build up our electro-coating production line.

Largest

24 Coating pools for both chassis and body, treating time is 6-9 mins for each tank, with annual production capacity 50000
Traditional coating is subject to severe corrosion in salty/sunny/wet conditions, especially in case of surface distress.

Salt Spray Test Results

- **Spray coating**
  - 360 hrs

- **Electro-Coating**
  - 1200 hrs

Yutong can offer 8 years anti-rust guarantee, for body and chassis.
Yutong has its own test ground, and all buses shall be tested strictly before leaving the factory so as to reduce the fault rate and improve the adaptability.
SUCCESS STEMS FROM PROFESSION
Content

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In this project, Yutong act as 3 roles:

- Flexible Designer
- Capable Supplier
- Reliable Partner
TENDER: No. 81 / 2009
Skopje, 15.02.2010
Ministry of Transport and Communication of Republic of Macedonia
Flexible Designer

Based on the requirement of tender;
Cooperate with the professional engineer team in Macedonia (IEV COMPANY);
Study the special request of the Macedonia people;

Endless modification and improvement
Only for the tailored buses
In Apr 2010, Yutong got the tender to supply 200 DD Closed +2 DD Open buses to SKOPJE.

From the beginning, we make sure each procedure on schedule.
From the Prototype to the delivery of the first 68 buses, we spent less than 10 months. From the first to the second delivery, we only spent 5 months. The rest buses will arrive in Skopje at the end of this year.
KEEP OUR BUSS RUNNING

➢ Quick response
➢ Professional service engineer live in the market
➢ In-time spare parts supply
➢ Efficient OSN system and 24-hour Call-Centre
➢ Cooperate with strong service partner
Training the engineer from service partner in our own training centre in China.
Our Mission

- Mission: Help customers succeed
- Position: Responsible and long-term business partner
- Business: Timely deliver tailored products and trusted service
Hope my short presentation is useful for your understanding of Yutong.

Looking forward to the further discussion and cooperation with you.

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Thanks For Your Time!